

WALKER SIME UTILITIES CONSULTANCY



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Developers gave us this challenge:

“**...deliver utility services with less hassle and at a lower cost.**”

Using our years of experience working with developers AND utilities providers, we set about a solution.

Many developers experience the same problems time and again – these can be avoided.

Introducing:

Utilities Consultancy from Walker Sime.

Do any of these problems sound familiar?

- Poor levels of service.
- Missed installation or power-on dates.
- Lack of information, left in the dark.
- Uncertainty and lack of control.
- Accelerating costs.
- Unrealistic programmes.
- Lack of competition.
- Poor communication within and between utility companies.
- Not sure about sustainable technology.
- Need advice about ESCos.
- Feeling ripped off by non-contestable charges.
- A culture that does not care about customers.

**If so call Alan Hoyle - Associate Director,
Walker Sime Utilities Consultancy.
0161 872 9955**

“86% of projects surveyed were delayed by utility companies”

National Federation of Builders (2006)

“The power giants are still failing their customers”

Mail on Sunday (2008)

SO WHAT CAN WALKER SIME DO FOR YOU?

We know the market:

- You get the most competitive quotation.
- You get the best possible Asset Value.
- You get the right ESCo solution.
- You get the contractor who can best meet your requirements.

We know the procurement process:

- You save time.
- You save money.
- You get a value-engineered solution.
- You benefit from our years of commercial expertise.

We know the snags:

- You save stress.
- You avoid nasty surprises.
- You minimise risk.
- You get a Project Manager with REAL utilities construction experience.

We know the rules:

- You know about any problems or special requirements up-front.
- Utilities are efficiently incorporated into the scheme design - not bolted on afterwards.

We understand sustainability:

- You get a realistic technical proposal.
- You get the commercial framework that is right for you.

We understand the timetable:

- You get a realistic programme
- No over-optimistic promises
- No unnecessary padding

To find out how we can help you, call 0161 872 9955.

Offices in Manchester, Liverpool and Leeds